

- 1. Under the chairmanship of Heinrich Rau, the Bast German Minister for Machine Construction, a session of the Ministry Directorate took place on 2 December 1954 in which the four Deputy Ministers, the Heads of all Main Administrations, and the Heads of all Central Departments of the Ministry, participated. The session dealt with the status of exports by all enterprises under the Ministry. Rau informed those present that as of 1 December 1954 the industry for which the Ministry is responsible had a backlog valued at about 400 million DME in 1954 export orders. He further explained that the export deficiencies mainly existed in the heavy machine construction sector. Among the export obligations not carried out were deliveries of rolling mill trains to the USSR and electric railroads to Poland. The Minister pointed out that the situation was serious not only in that East Germany lost considerable amounts of foreign currency through its facture to fulfill its export obligations, but also in that friendly Soviet Bloc countries were being brought to take an iniment attitude toward East Germany, and East Germany would have to expect economic retaliation from her friends if the export contracts were not properly fulfilled. "Our parthers have threatened to discontinue their exports to us as a neasule of retaliation against our negligence in carrying out our own export obligations", Rau maid.
- 2. It was decided at this meeting of the directorate that a "Fighting Staff" (Kampfstab) should be established, with the priority assignment of expediting all export orders not yet carried out. Helmut Wunderlich, Deputy Minister and Head of the Production Area for Heavy Machine Construction, were appointed head of this staff. The activity of the staff was to be exceeding the principle that export orders enjoy highest priority, even exceeding the priority attached to the production of so-called bulk consuler goods (Massenledirfsqueter). It was also decided that high-level employees of the Ministry, including all four "eputy Ministers, were to take personal visits to the enterprises with the greatest export backlogs and consult with the management.

 Attached to the production of so-called bulk considered personal visits to the enterprises with the greatest export backlogs and consult with the management.

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